**Asking questions at the end of the interview Feb 25**

<https://www.youtube.com/watch?v=8LwveoDO_M8&t=302s>

Three categories of question to ask:

1. CULTURE
   1. What is your favourite part about working in this organisation
   2. What do you most love about your job
   3. What makes people stay in this organisation
   4. What are the biggest challenges or opportunities that this organisation/department is facing in the coming year
   5. How would you describe the work environment here
2. ROLE-SPECIFIC
   1. What does a typical day look like, in this position
   2. What do you want the person in this role to accomplish in their first 30/60/90 days
   3. What challenges/opportunities do you foresee in this position, over the coming 6 months
   4. How will my performance be measured, if I get the role
   5. What are the next steps, in the interview process
3. HESITATION
   1. Based on what we’ve talked about today, is there anything that is causing you hesitation to take my application forward
   2. How do I compare with the other candidates you’re interviewing for this role
   3. Do you have any hesitation about my qualifications for this role
   4. Is there anything I can clarify for you
   5. Have I answered all the questions you have for me

These questions show you’ve prepared for the interview, that you’re genuinely interested and they give the opportunity for feedback that you might not otherwise get.

Ensure you don’t ask questions that could easily be answered by a quick google search.